

Invinity Energy Systems is a global manufacturer of proven vanadium flow batteries, a leading alternative to lithium-ion technology for the utility-scale energy storage market.

Built as a standardised product in a factory, these VFBs transform a technology proven for decades into a vital part of the energy transition. Invinity has deployed more product than any other company in our space, including the largest VFB systems in the U.S., Canada, Australia and the UK. These systems are unlocking low-cost, low-carbon renewable energy on demand, helping to improve energy security for our customers and accelerate global progress towards net zero.



Shifting to renewable energy requires energy storage.

Lithium will not meet all future energy storage needs. Invinity delivers the utility-grade alternative.

INVINITY CAPITAL MARKETS DAY **HIGHLIGHTS 23 JULY 2024**



Tickers	AIM: IES / AQSE: IES / OTCQX: IESVF			
Markets	UK: London Stock Exchange (AIM) and AQSE Growth Market U.S.: OTCQX International			
Market Cap	£55m (Nov 24)			
Sector	Clean Tech, Energy Storage, Renewable Energy			
Covering Analysts	Alex Brooks (Canaccord Genuity), Phil Smith (VSA), Adam Forsyth (Longspur)			
Brokers	Canaccord Genuity, VSA Capital			
Financial Year End	31 December			
STATE OF THE PROPERTY OF THE P				









Significant Shareholders (> 3%)	% Holding
National Wealth Fund	24.67%
Schroders plc	18.54%
Premier Miton	4.30%
Janus Henderson	3.74%
Herald Investment Management	3.73%
Directors & Staff Total Holdings	2.19%

INVESTMENT PROPOSITION

- Revenue generative, leading global manufacturer of Vanadium Flow Batteries (VFB). A BloombergNEF Tier 1 energy storage supplier (the first non-lithium supplier) that is funded for growth, with no debt and strong global institutional shareholder base.
- Proven, modular flow battery technology supported by blue chip partners - 75 MWh deployed or contracted for delivery to date.
- Key partnerships include National Wealth Fund, California Energy Commission, U.S. Department of Energy, Siemens Gamesa, Everdura (Everbrite), EDF Renewables, Dawsongroup, Indian Energy, Hyosung, Ideona & STS and Scottish Water.
- Global operations and close to 1 GWh of annual production capacity access to all major energy storage markets with a footprint in North America, Europe, Asia & Australasia.
- Total annual energy investment surges to \$5 trillion by 2030 Source: IEA - our proven alternative to lithium and our next-generation battery makes the Company well-placed to be a leader of large-scale, low-LCOS energy storage solutions.
- Sustainable Investment Opportunity gain pure-play energy storage exposure to a cleantech leader at the forefront of the Net Zero energy transition.

OUR PRODUCT

Invinity's proven, modular vanadium flow batteries, the recently launched ENDURIUM™ and the VS3, are backed by 17+ years of R&D and serve the large scale energy storage requirements serve the energy storage requirements of commercial, industrial and utility-scale customers. The Company's patented technology is proven in commercial applications, is non-flammable, fully recyclable and does not contain conflict minerals. The key competitive advantage of Invinity's batteries is that they do not degrade with use like other battery technologies such as lithium-ion. This characteristic makes Invinity's batteries an ideal choice for deployment alongside low-carbon renewable generation.





No fire risk - the electrolyte is a water-based solution



ECONOMICAL

Low cost per MWh on a Levelized Cost of Storage (LCOS) basis. Fully recyclable.



LONGLIFF

Unlimited daily cycles - over 20 years of continuous operation



Invinity's first grid-connected installations completed

CURRENT SALES PIPELINE (MWh)	Base	Advanced	Qualified Near Term ¹	Qualified Further Term ²
30 Nov 2023 (Year-End Business Update)	49.8	92.0	1,898.5	3790.7
17 June 2024 (2023 Annual Report)	45.8	446.5	2009.4	4122.2
% Change vs YE Business Update	-8%	+385%	+6%	+9%

KEY CUSTOMERS & PROJECTS



CHAPPICE LAKE CANADA

8.4 MWh VFB collocated with 21 MWp PV

> READ MORE

ENERGY SUPERHUB OXFORD UK

5 MWh VFB, Transmission connected

> READ MORE

VIEJAS CASINO & RESORT CALIFORNIA US

10 MWh VFB collocated with 15 MWp PV

> READ MORE

SPENCER ENERGY **AUSTRALIA**

8 MWh VFB collocated with 6 MWp PV

> READ MORE

MARKET SEGMENTS Invinity targets three key customer groups directly across its core target geographies of the UK, North America and Australia and indirectly in non-core markets via its key reseller partners in Taiwan and Southeast Asia that maximises the Company's global reach. Some of Invinity's current customers and partners include:

Front of Meter



SIEMENS Gamesa



Behind the Meter









Microgrids







THE OPPORTUNITY FOR OUR PRODUCT

Invinity's batteries are deployed into applications typically described as "high-throughput", where incumbent lithium-ion technology is not suitable due to durability, safety or end-of-life disposal concerns. These use cases include:

- Solar, Wind & Tidal dispatch Making renewable power available on demand
- **Grid Support & Constraint Management** Providing flexibility to constrained networks & delivering ancillary services (FFR, DR, FCAS etc.)
- Energy Security 24/7 energy resilience for critical operations

BOARD & EXECUTIVE



Neil O'Brien Chairman



Jonathan Marren CEO



Matt Harper CCO



Adam Howard CFO



Rajat Kohli SID



Michael Farrow NED



Kristina Peterson NED

FURTHER INFORMATION

- > PUBLISHED RESEARCH
- > RNS NEWSFEED
- > EXECUTIVE INTERVIEWS
- > COMPANY NEWS

- > PROJECT CASE STUDIES
- > ANNUAL REPORTS & ACCOUNTS
- > INVESTOR RESOURCES
- > SIGN UP FOR INVESTOR NEWSLETTER

REQUEST A MEETING

Joe Worthington Head of Investor Relations Ralph Anderson Corporate Relations Manager





+44 (0)204 551 0361

SYSTEMS DEPLOYED

OR CONTRACTED

COUNTRIES

CONTINENTS

PATENTS

YEARS R&D INVESTMENT

