



## ANNUAL GENERAL MEETING

October 27, 2021



# The Energy Storage Imperative

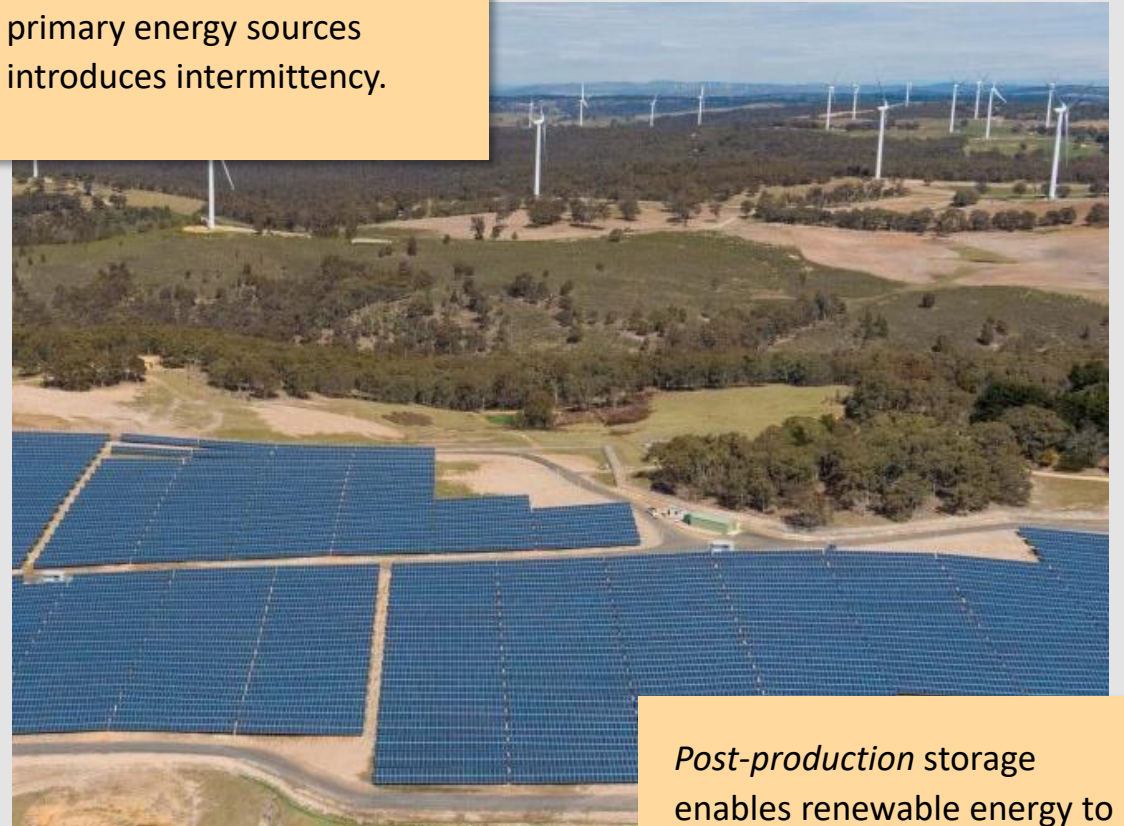
Energy storage has always been critical to generating electricity.



*Energy storage at a coal power plant in North Carolina*

*Pre-production storage enables power plants to be what utilities call a **load-following** asset.*

The global move toward primary energy sources introduces intermittency.

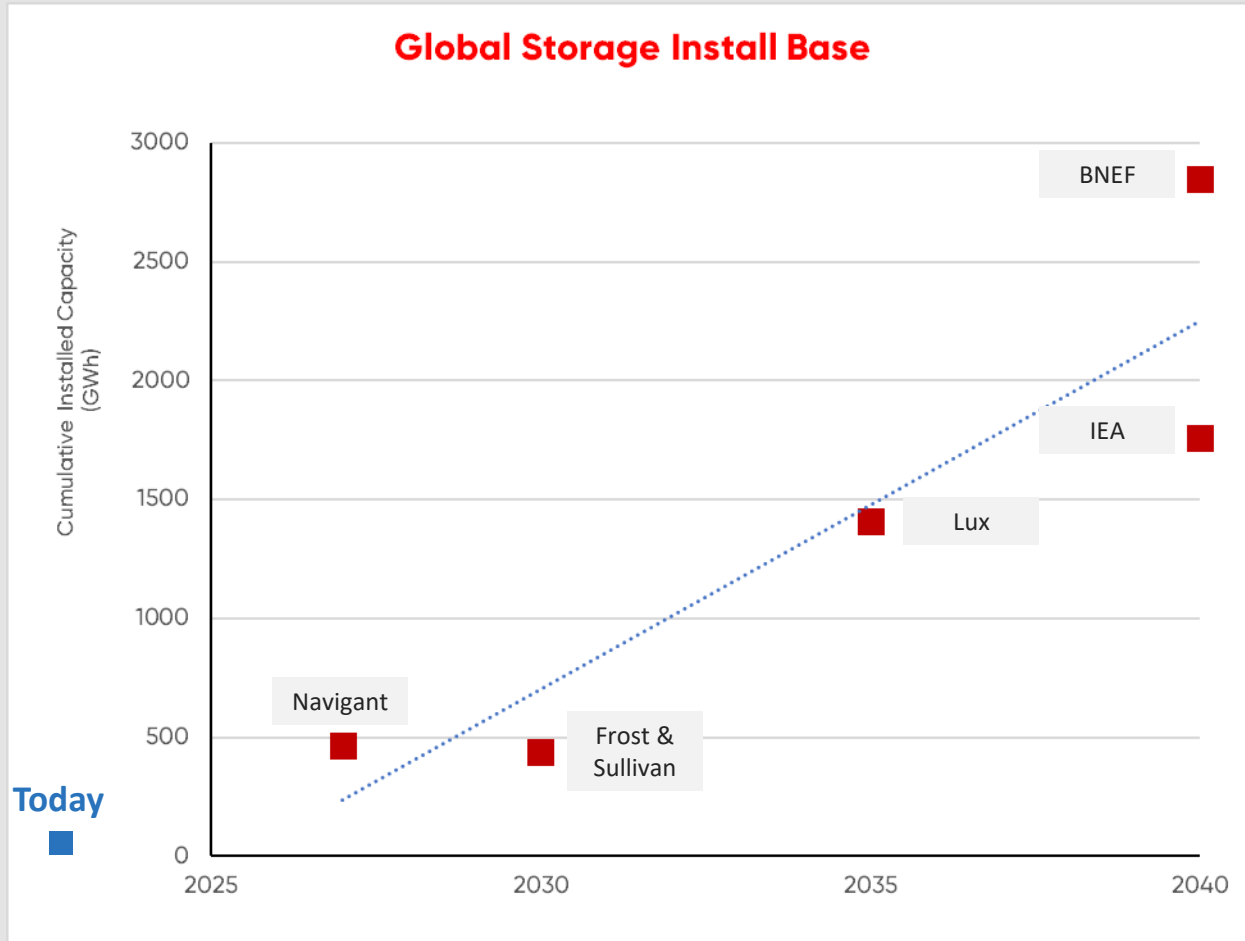


*Post-production storage enables renewable energy to become a **load-following** asset.*



# Market Size Projections

Analysts & researchers forecast immense growth...



...aligned with political will.

**California:** “Governor proposes US\$350m support for long-duration energy storage”

**UK:** “Government’s US\$100m long-duration energy storage funding competition underway.”

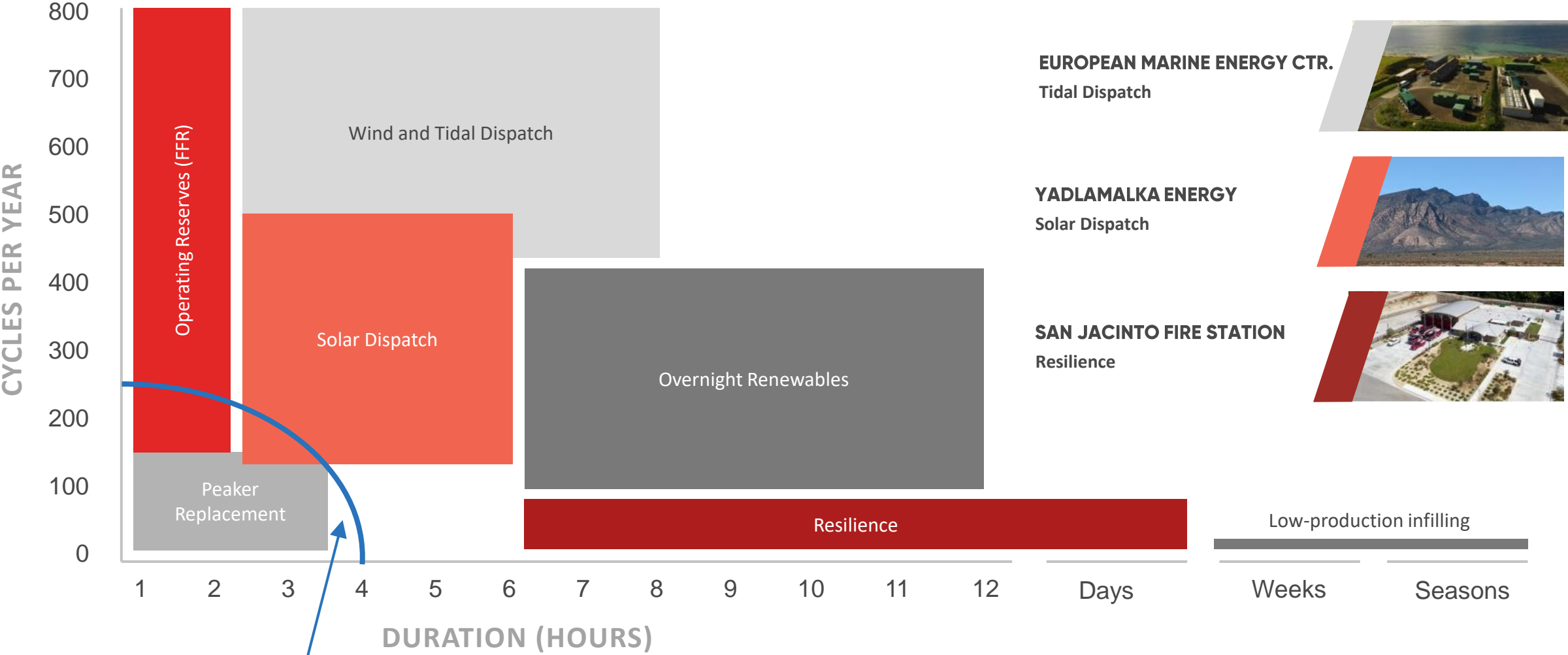
**EU (IEA):** “[Market design and falling costs] are projected to drive... utility-scale deployments reaching 220 GW by 2040.

**US DOE:** The President’s Fiscal Year 2022 Budget Request included a total of \$1.16 billion for (energy storage) activities

# Utility Grade Energy Storage Characteristics

|            | Lithium Ion   | Vanadium Flow   |
|------------|---|---|
| Safe       | Prone to catching on fire – difficult to put out.                   | No fire risk – electrolyte is mild, water-based, battery acid.  |
| Long life  | Degrades with use – five to seven years of daily cycling.           | Unlimited cycles – over 20 years of continuous operation.       |
| Economical | Lower upfront capital cost, but high cost per MWh over life (LCOS). | Low cost per MWh over life (LCOS).                              |
| Proven     | Many installations at utility scale around the globe.               | Invinity's first utility-scale installations currently underway |

# Energy Storage Market Targets



“Lithium Barrier” (4 hours, 250 cycles per year)



## ESO – Cluster 2





# Scottish Water





# Invinity VS3 Value Proposition



## COMPELLING ECONOMICS

Superior levelized cost of storage (LCOS)



## MORE DURABLE

No degradation from heavy cycling  
25 year lifetime



## SAFER

Non-flammable  
No risk of thermal runaway



## LONGER DURATION

Optimized for requirements of 3 to 10 hours



## SUSTAINABLE MATERIALS

No conflict minerals  
All components easily recyclable



## FACTORY BUILT

Standardized product drives price down & quality up



**THE RESULT:**  
Energy storage superior to and complementary with lithium systems





AGM

