# Innovative battery firm leads charge with lithium alternative

Invinity Energy
Systems joined
AIM in April this
year following redT
Energy's merger
with US-based
Avalon Battery.

Invinity manufactures and supplies a rechargeable battery that is crucially differentiated from the plentiful lithium-ion (Li-ion) cell. Invinity's product is a vanadium redox flow battery (VRFB) with superior longevity and safety characteristics to Li-ion.

Best known as a hardening agent popular in hand tool manufacture, vanadium is a transition metal capable of existing in four oxidation states. Using the metal in a rechargeable battery was first

# reducing fire risk

hypothesised in the 1930s but not successfully demonstrated until 50 years later.

What distinguishes
Invinity's offer is the fact that
the battery operates by
circulating a liquid electrolyte,
significantly reducing fire risk. A
VRFB delivers superior
performance to Li-ion, typically
operating without degradation
over five times as many
charge/discharge cycles.

The vast increase in private ownership of solar panels e.g. on factory rooves, has created a



market of economy driven energy consumers/producers. **Invinity** is successfully selling to this market and the *frequency response* services market.

The requirement for a

### solution is battery cells

battery solution to frequency response was made clear to the UK in August 2019, when a gas fired power station in Oxford and an offshore wind farm both suffered power outages in short order. This took out the power across the UK. A typical power station is unable to immediately respond to such a requirement and similarly renewables may not be generating at a particular time. The only solution is battery cells.

Invinity is already installing its VRFB solution with infrastructure providers for frequency response requirements. One such application is with a customer in California, that calls on VRFB discharge typically three times a day. Invinity will deploy at the Energy Superhub Oxford project here in the UK later in 2020.

Invinity Energy Systems' solution can be applied where there is a drop in supply (discharge) or demand (charge) of electrical power. The increased prevalence of weather dependent power generation creates an immense

## an immense opportunity

opportunity.

Currently, a VRFB is more expensive than a Li-ion solution. However, a study by the US *Department of Defense* concluded that this gap would likely be closed by volume increases delivering economies of scale in production.

**Invinity's** solution is able to operate for 25 years, while a typical Li-ion offering can fail in as few as three.

Invinity Energy Systems shares represent an innovative solution in a nascent market that is supported by a powerful global trend. The company typifies AIM's raison d'être.

## Invinity Energy Systems (LON:IES)

### **FOR**

zeitgeist market

market enjoys structural growth

## AGAINST

## few protections from competition

unproven business	
Market cap	£70m
Bid:offer	90p:92p
P/E (forecast)	n/a
Yield (forecast)	0
52week low:high	37p:92p